

# Sales Masterclass

**octara**  
A **ZZZ** Company  
Training | Conferences | Publications  
& **intekSOLUTIONS**  
present

Improving sales performance by achieving excellence & managing your workforce

## Course I

### Sales Excellence

April 29, 2019 | Faisalabad  
May 2, 2019 | Lahore

9:30am - 5:00pm

#### Key Benefits

- › Increased Sales
- › Increased "Quality Consciousness"
- › Further improved "Customer Care"
- › Improved employee morale
- › Better customer relations
- › Attract additional business from existing clients
- › A highly charged up sales team

اس پروگرام میں شرکت سے مندرجہ ذیل فائدوں کا یقینی حصول۔

- › سیلز میں یقینی اضافہ
- › معیاری سیلز کی اہمیت اجاگر کرنا
- › کسٹمر کنٹرول میں مزید بہتری
- › ایمپلائز کے جذبے کو ابھارنا
- › کسٹمر سے بہتر تعلقات کی صلاحیت
- › موجودہ کلائنٹ کے ساتھ کاروبار میں وسعت
- › انتہائی پُر جوش سیلز ٹیم

## Course II

### Sales Force Management

April 30, 2019 | Faisalabad  
May 3, 2019 | Lahore

9:30am - 5:00pm

#### Key Benefits

- › Sales planning and budget controlling
- › Maximize performance through effective sales operations
- › Recruiting, training and evaluating sales people
- › Coaching and motivating your sales force to achieve your objectives and targets

اس پروگرام میں شرکت سے مندرجہ ذیل فائدوں کا یقینی حصول۔

- › سیلز کی منصوبہ بندی اور بجٹ کنٹرول
- › موثر حکمت عملی کے ذریعے سیلز ٹیم کی کارکردگی کو بہتر بنائیں
- › سیلز کے لوگوں کی بھرتی، تربیت اور ان کی صلاحیتوں کو چاچنا
- › مقررہ حدف کے حصول کیلئے سیلز ٹیم کو متحرک رکھنا۔

For Details: 0343-5940485, 0332-2422732

✉ info@octara.com 🌐 www.octara.com 📌 teamoctara

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Helping You Succeed!

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## Sales Excellence

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## INVESTMENT

### Course I

PKR 15,000 +PST  
per participant

### Course II

PKR 15,000 +PST  
per participant

### 2 Day Discount Package

Course I + II

PKR 25,000 +PST per participant

LAST DATE OF  
REGISTRATION  
April 19 2019

### FEE INCLUDES:

Course material, certificate of attendance, lunch, refreshments & business networking

### 3 Easy Ways to Register

+92-343-5940485, +92-332-2422732

register@octara.com

www.octara.com

### Payment:

A confirmation letter/e-mail and invoice will be sent upon receipt of your registration form.

**Note: Full payment must be received in advance to confirm enrollment.**

Send your cheque in favor of **Octara Private Limited**

To: **Umair Tariq** Admin & Account Executive

Octara Private Limited - 1/E-37, Block-6, P.E.C.H.S., Karachi.

Tel: 021-34520708, Cell: 0302-4599773

**Bring this program In-house at attractive discount**

This workshop can be customized to suit specific needs of your organization which may lead to significant savings & avoiding pitfalls. Please contact **Naveed Rahim** at

naveed.rahim@octara.com  
or call at 0334-3082767

Your course facilitator

## Haseeb T. Hasan

CEO - Intek, UAE



Educated in U.S.A. and having worked for almost two decades in Pakistan and Singapore; Haseeb is the driving force behind Intek with intense dedication towards improving personal and organizational performances.

Haseeb brings with him extensive experience with organizations such as British American Tobacco, LU Biscuits and the Merrill Lynch, and is now considered amongst the new breed of dynamic "Management Trainers" blending practical concerns.

Haseeb brings with him extensive experience from the corporate world, where he was employed prior to establishing Intek Solutions in 1996 and is now considered amongst the new breed of dynamic "Motivational Speakers" who brings thought provoking internal changes with his audiences / organizations. His mission in life is to be an effective 'channel' for anybody who crosses his path, either professionally or personally. He has designed / created several life changing modules that thousands have benefitted from in the past 21 years of him being a corporate trainer / motivational speaker / Life-coach. Following is a brief summary of his three decades of his professional & personal experiences.

Haseeb provided 'one-on-one' coaching to innumerable CEOs, Leaders, Singers, Actors and Celebrities. Anybody who is familiar with Haseeb knows that 'helping people' is not just another job – it's his passion and hobby too. Many people have ranked his "Motivational Skills" amongst the highest of all techniques of training/coaching that he employs.

## Intek SOLUTIONS Global Clients

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